



Quotation # 21 – 1031A  
Date: 10/31/21

**Provided To:** PROSPECTIVE CUSTOMER

**Attention:** PURCHASER

We are pleased to quote as follows, per conditions and terms shown below.

QTY	DESCRIPTION	PRICE
<b>PROTOTYPE</b>		
5	MPL-21 (Two week delivery)	\$25.70 ea.
5	MPL-21 (Three day delivery)	\$42.40 ea.
<b>PREPRODUCTION</b>		
200	MPL-21 (Three week delivery)	\$14.55 ea.
200	MPL-21 (One week delivery)	\$24.20 ea.
1	Stencil Fee	\$325.00
<b>PRODUCTION</b>		
3000	MPL-21 (Scheduled delivery)	\$9.12 ea.
1	Stencil Fee	\$325.00
1	Engineering Fee	\$295.00

**Terms:** Net 30. If order is canceled or put on hold, **Customer** would be responsible for all material that cannot be returned and or stocking fees, and assembly cost that have already been incurred.

**Quotation Based on:**

- Customer supplies all components to be assembled.
- Components supplied must be in the appropriate form.
  - Preproduction runs allow for bulk packaging.
  - Production runs require components be in tape/reel.
- Customer provides two copies of assembly prints, one bill of material, and assembly instructions (*see sample documents*).
- Surplus components are requested from customer to compensate for normal scrap in the production process.
- Excess material will be returned to the customer upon kit completion.